

## THOMAS BLAND

First Floor Flat, 30 Fairholme Road, London, W14 9JX · Mobile: +44 7584 518 263 · Email: thomas.j.bland@gmail.com

- Real Estate Investment Banking and Chartered Accountant professional with 6.5 years' experience in finance. Seeking a role in Real Estate in Singapore. Currently working at Charles Irvine Capital in London, a boutique investment banking advisory focussed on structured financings (debt & equity) in real estate and infrastructure
- Formerly an Analyst / Associate at Blenheim Chalcot and Deloitte LLP. Durham University & Henley Business School alumnus, as well as a fluent French & business German speaker

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### EDUCATION:

2021 – 2022	<b>Henley Business School (University of Reading)</b> – PG Dip. Real Estate Investment & Finance
2017 – 2020	<b>Institute of Chartered Accountants in England &amp; Wales</b> – ACA Qualified Accountant
2013 – 2017	<b>Durham University</b> (Grey College) – Achieved 2:1 in BA Modern Languages and Cultures
2008 – 2013	<b>Radley College</b> , Abingdon, Oxfordshire
A Levels (2013)	French (A), German (A), History (A), Mathematics (A)
GCSEs (2011)	9 x A*s, 1 x A

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### PROFESSIONAL EXPERIENCES:

**July 2023 – present: Partner at Charles Irvine Capital Ltd (London)**

**May 2021 – June 2023: Associate at Charles Irvine Capital Ltd (London)**

- *Core partner of boutique capital advisory team, specialising in real estate investment and financing for SME clients, with a strong deal sheet working on transactions totalling over £300m. Responsible for deal management and financial modelling on both JV equity, recapitalisations and debt capital raising mandates across all sectors, notably Industrial, Living, Hospitality and Offices. Deals include a portfolio of industrial assets in the south east for development with GDV of c. £150m to date*
- *Financial modeller on new and existing client projects, includes ongoing portfolio and asset management work for current developments and investments, as well as scenario and sensitivity analyses and waterfall modelling for JV equity structures on new strategies. Also assist clients with quarterly valuations and reporting on recurring retainer mandates*
- *Owner of due diligence preparation phase on behalf of clients – work closely with prospective investors and lenders, manage VDRs that distribute core information and live updates, and field and respond to individual investor / lender Q&A sessions. Help manage Investor Relations and build close relationships with active Family Offices in the industry, principally in Mayfair*
- *Contribute to development and ongoing iterations of client marketing materials and presentations, support deal origination and outreach work, in conjunction with market research targeting active industry sectors. Continuing professional studies alongside, achieving a Diploma in Real Estate Investment & Finance from Reading and completing the IPF Diploma*

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**November 2019 – May 2021 (18 months): Portfolio Investment Analyst at Blenheim Chalcot Group (London)**

- *Member of central portfolio Investment Team working across 19 companies, ranging from seed & venture stages to late growth in a variety of sectors including Fintech, Media and Sports. Worked closely and collaboratively with portfolio CEOs / CFOs to assess venture performance via regular monitoring meetings, cashflow and financing modelling, equity fundraises and secondary share sales – primary analyst on several companies including Avado, BCI Credit Fund & Salary Finance*
- *Assessed portfolio performance via periodic company meetings and portfolio performance updates, supported managers with Quarterly Portfolio Reviews and Investment Committee paper proposals, as well as strategic recommendations. Involved collating high-level KPI data, analysing company Financials and producing in-depth cashflow models*
- *Worked closely with HNW investors to onboard investments into risk-weighted nominee structured funds and managed investments into the portfolio companies. Produced quarterly investor reports, statements and periodic valuation updates*

**September 2017 – August 2019 (2 years): Senior Associate at Deloitte France (Constantin UK - London subsidiary)**

- *Performed statutory audits on site at UK subsidiaries of French listed companies in various sectors such as Luxury fashion and retail, Media, and Consultancy within UK GAAP, IFRS frameworks. Client such as Gucci, LVMH, Havas and Vinci SA*
- *Typically involved detailed balance sheet and P&L analysis, re-performing financial and forecasting models, credit and going concern analysis, understanding, and validating Group financing activities and verifying tailored compliance requests. Findings were then compiled into bespoke and succinct presentations on behalf of clients*

**July 2015 – January 2016 (6 months): Real Estate Valuations Intern at Cushman & Wakefield (Paris)**

- *Worked in the international valuation department assisting valuations of large commercial and residential property portfolios all over France and Europe. Contributed to quarterly market research analysis, provided up to date French and English business translations and worked individually on valuation reports for a range of European clients*

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### SKILLS AND INTERESTS:

**General skills:** Accounting, company monitoring and portfolio management, contract negotiations, financial modelling, valuations

**Languages:** French – fluent, German – very good knowledge

**Sports:** Keen cricketer, squash and tennis player