**Cameron Ralston
Finance Manager @ Logitech | ex-Deloitte.
Address:** 3 Jiak Kim Street, Singapore 169424 **Mobile:** +65 8775 2340
**Email:** cameron.ralston@hotmail.com **LinkedIn:** [www.linkedin.com/in/cameron-ralston](http://www.linkedin.com/in/cameron-ralston) **Date of Birth:** 24/01/1990 **Nationality:** British & Australian citizen **Marital Status:** Married

**Language:** Native language English, German B1

***PERSONAL STATEMENT:***A highly motivated and progressive finance professional with 10+ years of FP&A and business partnering experience. I am currently looking for a new opportunity in Singapore and **available to start immediately**. **No relocation assistance required as I am currently** **living in Singapore**.

Trusted business advisor who is at ease in communication with management. As a responsible Finance Manager, I have the ability to drive profitable growth, whilst maintaining structure and controls. Experienced in leading the financial planning and reporting process across regions within large MNC’s.

I pride myself on the ability to work within a matrix / functional structure and multicultural environment.

Be yourself. Be humble. Be open. Stay hungry and never stop learning.

***EMPLOYMENT HISTORY:*Employer:****Logitech** – Munich, Germany  ***(November 2020 – May 2023)*****Position**: Business Finance Manager (Promoted from Senior Business Finance Consultant in Sep 2022)

* Reporting to the Head of Finance Europe, it was my responsibility to drive profitable business growth and maintain strong controls over the financial planning and reporting for the German speaking Cluster of D/A/CH (Germany / Austria / Switzerland).
* Facilitate an unbiased and independent view of the business, whilst enabling regional decisions to be implemented in the best interests of the company.
* Ownership of the Cluster P&L (+500Mil revenue business) by managing budgets, reviewing business performance and driving predictability to achieve the target.
* Implemented unified customer P&L reporting across the region, driving visibility, direction and ownership for the Sales team.
* Provide thoughtful advice on Product Line performance with data-based analytics, activity pipeline evaluation, investment optimisation, competitor analysis and channel mix development.
* Helped grow the D/A/CH cluster YTD even with strong macroeconomic headwinds and changing consumer behaviour as we move out of the COVID period. Driven through a data-based approach to strategic and channel development.
* Lead the annual/quarterly financial planning process across customers, categories and countries from top to bottom line to properly reflect business opportunities and risks for D/A/CH Cluster.
* 1 Indirect Report. I currently coach one of the analysts in the team. I am passionate about continual growth and development of the team, both personally and professionally.
* Lead the contract negotiations internally and externally for multiple customers to optimise back-end conditions whilst continuing to drive the business forward.

**Employer:****Deloitte** – Melbourne, Australia  ***(September 2017 – November 2020)*****Position**: Senior Business Finance Consultant (Promoted from Business Finance Consultant in July 2019)

* Review the financial performance of the Technology Consulting business. Preparation and detailed analysis of weekly and monthly results. Analyse performance against financial plan and other metrics.
* Working closely with the Technology Partners to better understand the business and their financial and operational goals. Ability to build relationships with senior members of the firm.
* Manage the preparation of the Financial Year Plan numbers as agreed with the Managing Partners & COO (Revenue, headcount assumptions, key drivers, expenses etc.)
* Mentor to one of the consultants in the team.

**Employer:****Vision Eye Institute** – Melbourne, Australia ***(November 2014 – September 2017)*****Position**: Management Accountant (Promoted from Assistant Management Accountant in January 2016)

* Preparation of P&L and KPI financial reports for Regional Teams, Senior Management and the Board of Directors, providing analysis on several key strategic areas.
* Assisting in the budgeting Process from start to finish, including business interaction with other internal departments and non-financial users across the business.
* Maintain a strong working relationship and effectively communicate with key stakeholders.

**Previous Employment:**

Assistant Financial Accountant at Club Assist ***(October 2013– May 2014)***
Business Reporting Analyst at Heathershaw Pharmacy Group  ***(September 2009 – September 2013)***

***ACADEMIC HISTORY:***

Monash University (Victoria, Australia)  ***(March 2008 – November 2012)***
**Bachelor of Commerce** (Finance Major), **Bachelor of Economics** (Economics and Econometrics Majors)
 **Professional Qualifications:**Institute of Public Accountants – AFA (ACCA Equivalent)
Tableau Desktop Certification

***TECHNOLOGICAL APTITUDE:***

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| * SAP
 | * IBM Cognos TM1
 | * Tableau
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| * Microsoft Office
 | * Google Workspace
 | * Salesforce
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| * Power BI
 | * Microsoft Dynamics
 | * Oracle
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