

## HARRIET ROSE

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### PROFESSIONAL EXPERIENCE

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#### **Oury Clark – ACA Trainee (London) (Audit Senior equivalent in Singapore)** *August 2022 – September 2025*

- ACA Exam qualified accountant with experience in accounts and audit. Successfully completed my final ICAEW Accounting exam in August 2025.
- Senior Auditor on 15+ audits, overseeing planning, fieldwork, and completion phases. Proven ability to conduct comprehensive audits across various areas, demonstrating strong technical knowledge and competency.
- Engaging and communicating directly with clients to gather audit evidence, discuss findings, provide recommendations and ensure audit timelines are met.
- Preparing audit budgets through estimating required time and resources, and monitoring budget vs actual performance.
- Strong analytical and attention to detail, ensuring accuracy and completeness while maintaining professional scepticism and objectivity throughout the audit process.
- Leadership and team management, supervising junior team members on multiple audits, delegating tasks, and reviewing work prior to managerial submission.
- Preparing and reviewing financial statements to ensure accuracy and compliance with the applicable Financial Reporting Standard (FRS, IFRS).

#### **PwC – Senior Associate, Global Marketing Organisation (London)** *January 2022 – July 2022*

- Collaborated with Global Markets and Territory Marketing Leaders to execute Go-To-Market priorities aligned with PwC Platforms.
- Led best practice integration, leveraging insights from mature territories to establish and share baseline strategies for enhancing marketing and sales excellence across the PwC network.
- Supported sales strategy development, contributing to business development plans that drive growth in key focus areas and global Go-To-Market initiatives.

#### **PwC – Associate, Government and Health Industries Junior Bid Manager (London)** *February 2020 – December 2021*

- Led the end-to-end bid process for strategic pursuits, managing deals valued at £2M+, ensuring seamless execution and alignment with client needs.
- Engaged with senior stakeholders, including Partners and Directors, to drive global pursuits in a fast-paced, deadline-driven environment.
- Optimized Salesforce data quality, enabling Partners to make informed commercial decisions and accurate forecasts.
- Supported Senior Business Development Managers, allowing them to focus on sales campaigns and revenue growth, directly contributing to the cluster's financial performance.
- Recognized by Partners for enhancing confidence in Salesforce as a reliable forecasting tool.
- Demonstrated leadership by on boarding three Higher Apprentices and mentoring an Associate, guiding them in their professional development.
- Showcased strong organizational skills by coordinating Activation Forums to track and manage new pipeline opportunities.

#### **HSBC – Assistant Sales Client Management (Paris)** *August 2017 – December 2017*

- Six-month internship at HSBC Paris as part of a university year abroad, gaining international finance experience.
- Developed French language skills to fluency, supporting proposal managers by translating RFP responses between French and English.
- Ensured accuracy and timeliness of weekly and monthly reports before submission to senior management.

### EDUCATION

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#### **University of Nottingham, 2.1** *2015 - 2019*

- Joint Honours – French and History (with year abroad) BA (Hons)
- Member of Ladies Lacrosse Club: Treasurer in 2<sup>nd</sup> Year and Vice President in 4<sup>th</sup> year.

#### **Fettes College** *2012 - 2014*

- A Level's: A (Geography), B (English), B (History)
- Sports Scholar and awarded Most Outstanding Sportswoman Award: 1<sup>st</sup> Lacrosse, 1<sup>st</sup> Hockey, 1<sup>st</sup> Tennis, 1<sup>st</sup> Squash

#### **Berkhamsted School** *2007 - 2012*

- GCSE's: 4 A\*s (History, Geography, French, Religious Studies), 5 As (English Language, English Literature, Maths, Chemistry, Physics) 2 Bs (Biology, Drama)

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### PROFESSIONAL ACCREDITATIONS AND SKILLS & INTERESTS

- **ICAEW ACA Chartered Accountant** exam qualified.
- **Extensive** use of Xero, Quickbooks, Netsuite and Sage Accounting, Excel, IRIS Software and Salesforce.
- **Mini MBA in Marketing** with Mark Ritson